

Annual Congregational Meeting
Committee Reports

February 20, 2022

Hilton Presbyterian Church

34 Main Street

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Book of Reports

Pastor.....	Rev. Clark DeSarro-Raynal
Clerk of Session.....	Lisa McKean
Administration & Finance Committee.....	Chip Shefelton
Christian Education Committee.....	Anna Chenoweth
Congregational Care and Fellowship Committee.....	Kathryn Dabbs & Debbie Barber
Mission and Outreach Committee.....	Mary Ellen Dreybus
Property Committee.....	Melissa Goodson & Sam Heatwole
Worship Committee.....	Francie Pearce
Director of Music.....	Lois Reese
Hilton Presbyterian Preschool.....	April Miller

Minister's Report for the Annual Congregational Meeting

Hilton Presbyterian Church

Feb. 20, 2022



What's Going On?

2021 was our second, and pray, final pandemic year. Back in May, after 14 months of worshipping online we returned to in person gatherings. That was tremendous! We even went mask-free for a few weeks in July. But then the Delta variant arrived, followed by Omicron in December, so the new year began with an exasperating return to virtual only. It's been a long haul. But things are getting better. Today the test positivity rate is 12.4% and falling. We are back to in-person, and signs are, come spring, life will return pretty much to normal. I think we are ready. That said, while the pandemic has left its mark, I would contend it is not an altogether troubling one. Yes, we have missed one another dearly, and for two years we've been stuck in this pattern of having to release so many things we used to do. We've lost a lot of momentum, and it's been hard. But there have been blessings, too. God hasn't failed in giving us all we need each day, and we have persevered.

For one, our Congregational Care team quickly found an awesome new gear for phone calls, texting, greeting cards, and drive-by visits. Even in the wilderness of social distancing, they found a way to keep us connected. Secondly, we entered a world of digital ministry and are becoming fairly adept at it. Our livestreams and zooms began as a way to bridge the pandemic. Now it's pretty clear. They are a part of who we're going to be tomorrow. I am very proud of our staff, technicians, musicians, artists, clerics, caregivers, and teachers for how we have learned to be good news online. That is a ministry that will grow. Thirdly, the pandemic has given us a good chance to see ourselves apart from the routine of who we used to be. The old saying, "But we've always done it that way," became laughable once the pandemic began. We had to learn new tricks and clear our decks for the most important things we do. When things are back to "normal" we'll see a return of many things we've always done. But we also see a lot of things that don't need to come back, and we're letting them go. The world is new, our neighbors are new, our congregation is new. So our witness in Jesus Christ is new. We're already getting there. May the good Lord bless us and keep us as we answer Christ's call!



Highlights!

- Our staff is amazing. They have been a huge part in helping our church thrive. I am thankful for: **Patti** in the office; **Lois**, our music director, **Doris** at the organ; **Pax** and **Beth** taking care of our finances, **Lucille** cleaning up after us; **Hannah** mixing our sound; and **Susan** directing preschool.
- And then, we have **so many members** who give so much of their **time and talents** to the work of the church. Read through this book of reports and see what all our ministry teams do and how members do their part **with love in their hearts**. I'm grateful for you!
- Our congregation remains so ***faithful in their tithes and offerings***. 2021 was a good year! Thanks be to God!
- Thank you, **Reopening Task Force** (Andy, Barbara, Debbie, Lois, Kathryn, and Susannah) for navigating our ship safely through the covid pandemic seas. Bless you!
- And a shout out to our **Preschool!** They have been faithful, careful, solid, supportive, and kind. What a ministry they share in our village. Bless you, Susan, Margaret, Mary, Magen, Kim, Jillian, Sharon, Kathryn, Cara, Jaime, and Sara.
- Bravo! **Property Committee!** Melissa and Sam! You have brought new order and promise to our buildings and grounds. No more mysteries about what wire goes where or when the furnace was last serviced. No more opening doors like they were to Fibber McGee's closet! We're well equipped and looking good (or last least, getting there!) for **Church in these rooms!**
- † Mark Helmick and Rocco Gualtiere received the sacrament of baptism. † Thanks be to God!

A Day in the Life...

Most of my work week goes to getting ready for Sunday morning worship. That includes Bible Study, prayer, sermon writing, and liturgy selection/writing. A typical work week also includes pastoral visitation, communication, committee support, and choir. Occasional duties include emergency visitation, preschool chapel, lesson planning, teaching, and special services (weddings, funerals, etc.). I also serve as a member of our presbytery's Church Vitality Team, and attend occasional meetings of the Hilton Clergy Group, and People to People. Last summer, I was blessed to serve as a music leader at the Montreat Youth Conference, weeks 5&6.

My office hours are Tuesday and Wednesday, 9:00 a.m. - 12:00 p.m. As well, you are likely to find me at church throughout the day from Tuesday - Friday. If I'm not here, then I am working from home, on a pastoral visit, attending a meeting, or to personal business. Monday is my day off. If you need to see me and none of these times work, please contact me, and we'll find a time that does! My mobile phone is 912-2081. My email is clark@hiltonpres.org.

Bless you!

On behalf of my family: Donna, Josiah, Eli, India, and myself, let me say God bless you and thank you so much for your abiding love and support. You are a wonderful church, and it is truly a joy to serve our Lord with you!

Membership Report for 2021

Total # of Active Members 01/01/20	173
ADDITIONS:	
Profession of Faith	0
Letter of Transfer	0
Reaffirmation of Faith by Confession	0
TOTAL:	173
LOSSES:	
Deaths	5
Letter of Transfer	0
Removal by Request	0
Removal due to Inactive Status	0
Active Membership as of December 31, 2020	TOTAL: 168

Names of Additions:

Marriages:

Baptisms:

Mark Helmick

Rocco Gualtiere

IN MEMORIAM – Necrology 2021:

John Hubbard

Margaret Hurt

Helen Honeycutt

Jean Atkinson

Stephen Lanning

Average Weekly Attendance: 60

We are in good standing with both the PCUSA and The Presbytery of Eastern Virginia.

Lisa McKean, Clerk of Session

Administration & Finance Committee

- A. The A and F committee consists of the following members:
- a. George Barber
 - b. Andy Grayson
 - c. Paul Clear
 - d. Pax Goodson
 - e. Blythe Raines
 - f. Beth Rivenbark
 - g. Lisa McKean
 - h. Pastor Clark
 - i. Chip Shefelton
- B. During the past year, the committee has continued to meet to discuss the financial and personnel status of the church. Including, but not limited to, counting offering, personnel issues (if any arose), budget and making sure that the church continues to strive to meet the needs of God, the world, and our community. I am pleased to say that even though we have had to meet sometimes on Zoom, we have continued to do God's work thanks to the support of the church, with both monetary and human resources.
- C. Hilton, unlike some other churches has continued to strive and, in some instances, grow.
- D. We will continue to meet monthly, and at other times if needed, to do Hilton's work and strive to make the world a better place.
- E. I would like to thank everyone on our committee for their hard and diligent work.
- F. For 2022, the entire staff received a 3% raise.
- G. The following people joined the church eternal in 2021:
- John Hubbard
Margaret Hurt
Helen Honeycutt
Jean Atkinson
Stephan Lanning

Chip Shefelton, Chair

Treasurer's Report

By the grace of God, expressed through the generosity of the HPC community, we had another good financial year. Even though our expenses were considerably over budget, this was more than offset by unexpectedly strong income.

- Maintenance on the building totaled \$27,583 versus budget of \$11,000. The Property Committee report explains the reasons for this.
- Session decided that a portion of the federal stimulus money we received in 2020 should go to a worthy cause and so we gave \$10,000 to LINK over and above the budget.
- We used the remainder of the stimulus to pay down our loan, dropping the balance to \$50,629 from \$85,835.
- Thus, total expenses were \$292,919, over budget by about \$17,000.
- Income, on the other hand, was \$40,000 over budget, coming in at \$316,541.
- Thus, we ended the year with a surplus of \$23,621 which brought our unrestricted net assets to \$60,489. When we face challenges in the future, we will have these reserves to help us.

Pax Goodson

**Hilton Presbyterian Church 2022 Budget
with Comparison to Last Five Years**

	Actual Results					Budget
	2017	2018	2019	2020	2021	2022
Operating Revenue	287,450	277,894	273,027	324,900	316,541	288,385
V&A Capital Campaign Revenue	109,662	45,956	3,815	-	-	
Personnel Expenses:						
Pastor	86,335	87,966	87,108	89,626	91,300	95,462
Office Mgr	38,177	38,931	38,431	39,816	40,675	41,885
Choir Dir	22,412	22,845	22,095	23,287	23,900	24,541
Organist	11,118	11,204	10,831	11,547	11,842	12,163
Custodian	14,811	14,761	14,563	14,547	15,838	16,301
Childcare & Other	794	756	836	271	592	1,184
Insurance, PNC, Misc	1,560	1,524	1,569	1,429	889	1,500
Subtotal	175,209	177,990	175,433	180,523	185,036	193,035
Committees:						
A&F (Supplies, Copier, Accounting)	14,593	18,562	14,883	15,184	18,782	15,071
Property (Maint, Utilities, Insurance)	44,768	48,556	46,325	42,985	59,695	53,149
Christian Education	3,649	3,300	2,223	1,278	468	3,575
Worship	5,558	5,589	6,230	3,651	4,313	6,800
Stewardship & Session	266	429	235	292	-	300
Missions	17,168	17,119	14,391	14,518	24,450	15,775
Cong Care	806	1,125	1,098	96	-	1,150
Total Expenses	262,898	272,911	261,316	258,684	292,919	289,105
Surplus/(Deficit)	24,552	4,983	11,712	66,215	23,621	(720)
Year-End Balance Sheet:						
Total Assets (*)	200,087	210,279	187,327	245,271	243,126	
Long-Term Debt	(155,273)	(149,366)	(95,152)	(85,835)	(50,629)	
Total Unrestricted Equity	26,426	30,591	42,302	37,080	60,489	
Total Restricted Equity	18,387	30,323	49,872	122,357	132,007	

(*) By tradition, we do not include the land and building in our assets.

Christian Education Committee

In response to the pandemic, the CE committee had to change the way we teach. In the beginning we focused on electronic versions of Sunday school worksheets and ideas that families can do at home. Ideas for CE were posted to social media and to our website. Once we started in-person church, we transitioned to an in-person Sunday school that was an intergenerational Sunday school class. This class included a youth portion. Once we went back to virtual church, we decided to start creating some Bible storytelling videos to reach our kids and ones in the neighborhood.

Anna Chenoweth, Chair

Congregational Care and Fellowship Committee

Members of our dedicated group are: Izzy Drewer, Charlie and Doris Slagle, Judi Ruitort, Diane Clear, Matt Burgener, Carole and Jay Taylor and new member Carol Preston. Co-chairs are Debbie Barber and Kathryn Dabbs. Amy Burgener is the Session Representative.

We were twice able to host Lemonade Socials following in-person worship. In December when the COVID numbers were considerably less, we hosted a finger food luncheon following worship in the fellowship hall. It was such a blessing to be together socially as a church family. As the weather gets warmer and infection numbers go down, we welcome any ideas for outside events. We look forward to other fellowship events in 2022.

The Care part of our committee has been substantially increased. We have continued to keep up our care chart by sending cards and making phone calls to those in Rehab facilities, as well as to mature members of our congregation, especially those unable to worship with us. Since flowers were added to our worship services again, the Elder of the Week has been safely delivering them to church members and friends of our congregation. Committee members and elders have also visited some.

If anyone is interested in becoming a member of our vital church committee, please let Debbie or Kathryn know.

Debbie Barber and Kathryn Dabbs, Co-Chairs

Missions and Outreach Committee

This has been another challenging year as we've been unable to volunteer at the soup kitchen or continue some of our ministries as we have in the past. However, church members, and our greater church community, have served the Kingdom in various ways:

- We hosted two blood drives, one in February and one in November. Donors gave more than 30 pints at each Red Cross drive.
- In February we once again participated in the Souper Bowl, donating to local hunger action organizations.
- In March the committee voted to donate \$10,000.00 to LINK. A formal presentation was made at the LINK offices on March 26. LINK created a matching donation fund that will help them make much needed renovations to their facility.
- In April, several Hilton members started a 9-week virtual book study of "Be the Bridge--Pursuing God's Heart for Racial Reconciliation". Members of Denbigh United, Williamsburg, and Carver Memorial Presbyterian churches participated.
- In July our youth joined youth from St. Andrew's to work with Serve the City during their Big Volunteer Week.
- In August we provided a back to school luncheon for the preschool teachers and staff--they really enjoyed it!
- In September, several church members joined people from all over the presbytery for a Prayer Walk for Racial Justice and Healing at Fort Monroe.
- The committee agreed to be a PORT partner church three times for the 2021-2022 season, as the need for partners is so great. We assisted Temple Baptist in November, St. Stephen's Episcopal in January (2022), and will help out at New Beech Grove Baptist the week of Feb. 23-March 1, 2022.
- In October, several members participated in the Walk to End Alzheimers, on two different teams, coming together afterwards for a time of fellowship at the Grayson's.
- We joined neighborhood events including the July 4th parade and the October Fall Festival, where we once again collected food in the red truck for Thrive.
- Members continue to donate clothing, shoes, food, and hygiene items, all of which are distributed to our local mission partners.
- The Rachs in Mexico continue to be led by the Spirit to provide safe, small groups and Bible studies for youth and adults that are hurting, searching, and hungry for God's Word.
- Our generous congregation donated thousands of dollars over and above the mission/outreach budget to PCUSA Special Offerings and to our local and global ministry partners at Advent Workshop.

We look forward to where and how God will have us serve in 2022!

Mary Ellen Dreybus and Lisa Schlickemeyer

Property Committee

"Look! I am doing a new thing! Don't you see it?" Isaiah 43:19

Sam Heatwole and Melissa Goodson first wish to thank David Kluttz for his time at the helm of the Property Committee, a task that we have subsequently learned is far more daunting than meets the eye! 34 Main Street is God's property, a brick and mortar expression of God's love and character. Thus, it should always be beckoning and beautiful, with rooms prepared to do God's fresh outreach. As stewards, we not only keep our facility fit, but also continually ready it to serve God's newest work.

2021 presented many challenges: the breakdown of some major HVAC units, catching up on some deferred problems that could no longer be put off, and difficulties scheduling both service people and parts due to health and distribution chain problems. Even so, we made a lot of progress. In addition to regular church maintenance, we assisted the Preschool in repainting and updating the Preschool bathrooms, installing new sinks, carpeting, and a water fountain in their area. We replanted the courtyard beds and replaced many corroded outdoor spigots after one flooded the Sanctuary crawl space. We repaired the roof and did preventative work to extend its useful life, and dealt with an exasperating amount of HVAC breakdowns. We repriced our contracts, brought on board new service providers, and uploaded old Property records, reports, and to-do lists to searchable Google Drive files. We began an on-going campaign to map and label every little piece of our fire, HVAC, plumbing and electrical systems, to help inspectors, service people, and future property chairs speedily locate defective devices. Our sincere thanks go to Patti Grayson for all her assistance and to Paul Burgener for digitizing new church maps.

We start 2022 with fresh keys to the kingdom. On Feb. 16th, the exterior locks will be changed out due to years' worth of unaccounted keys. Then the fun really begins! We have been asking for your vision of how we might use our rooms differently to benefit our neighbors. This is the time to share your dreams for God's outreach! As Session considers and approves ideas, we will renovate spaces this summer and fall to support these new uses. We are in a clean-out phase this spring, tagging items for keeping or donating, removing accumulated debris, and making rooms ready to be painted. Our maintenance budget is larger than before, mostly because we anticipate more HVAC and plumbing fixes this year. Still, in commitment to our pledge to live into God's 'new thing' for us, we have put a little bit in there for renovation as well. If anyone would like to help us fund some more renovation work, we'd be very grateful to add it to a restricted use account.

Melissa Goodson and Sam Heatwole, Co-Chairs

Worship Committee

We are exceedingly grateful for the gifts, including perseverance through all the challenges presented by the pandemic, of our worship staff – Pastor Clark, Music Director Lois Reese, and organist Doris Slagle. Both as a staff member and worship team member, Patti Grayson has contributed invaluable! We are blessed with an expanded and amazing Tech Team of volunteers: Pax Goodson, Ryan Hitch, Dave Kluttz, Francie Pearce, and Matt Sullivan. We are especially grateful for the multitude of members who participate in worship, whether ushering, offering calls to worship, prayers, lay readings, children's sermons, or with their attendance either online or in-person.

We began 2021 maintaining online services. Sunday Morning Worship and Thursday Morning Prayer were streamed on Facebook Live, and were available there and on the church website. The Lenten season was enriched by additional resources. We posted Micropractices, daily devotions, on HPC's Facebook page. These were also distributed via email. Members of the committee and the congregation also recorded daily devotions entitled "The Way to Shalom," which were also accessible through Facebook and the church website.

The final virtual service of the year was May 23rd - Celebration Sunday! Thanks to HPC's amazingly talented children, their families, and collaborators Debby Heatwole, Lois Reese, and Francie Pearce, worship included the handbell musical "The Little Boy and The Lunch."

Hallelujah! In-person services resumed on Sunday, May 30th! Pandemic protocols were in place, and worship attendance slowly grew as Covid numbers dropped in our area. We continued to see the benefits of live streaming, especially the ability to reach our homebound, college students, folks who were ill or had schedule conflicts, those not ready to return to in-person worship, friends, and potential members.

In September, worship time moved from 10:00 to 10:30 a.m. Pastor Clark connected sermon themes to "Follow Me - Biblical Practices for Faithful Living," the new Sunday School curriculum.

Advent began the last Sunday of November. The theme of Hope infused the season: Hear Hope, See Hope, Share Hope, Proclaim Hope, culminating with Hope Fulfilled on Christmas Eve. A "spontaneous" Christmas Eve pageant and the traditional lighting of candles with the singing of "Silent Night" were featured.

On our behalf, Patti Grayson seized the opportunity to apply for two generous grants from Presbytery. In March we obtained a technology grant which was used to hire IT consultant Kurt Manos. Kurt guided us through the move to Verizon FIOS, as well as the updating our WiFi and network components to ensure reliable live streaming. In August, we received a Covid relief grant, which was used to purchase a new tripod and camera boom microphone, and to secure an audio technician for worship services. We are thrilled to have CNU senior Hannah Stadelmyer with us!

Francie Pearce, Chair

Director of Music

Lois Reese – Music Director

Doris Slagle – Organist

Highlights for the year:

2021 saw a gradual return to in person worship and live worship offerings by our ensembles. Small groups of singers and ringers continued to make recordings to be shared in worship through the month of May. For celebration Sunday the Hilton Ringers and our youth presented "The Little Boy and the Lunch". With Lois' audio and video editing and Francie and Debby's masterful recordings of the children, it was a splendid presentation. Composer Tammy Waldrop was delighted by it.

As the congregation returned, they were still not able to sing, so they got to play chimes, hand percussion, sway or do some simple sign language. August was the first time the choir was able assemble again live and the congregation began to sing at the end of the service. By Advent, we felt comfortable adding another hymn at the beginning of the service. As the choir continued to mask to sing, we did not present a Christmas cantata this year.

We have been very fortunate to not have lost any members of the music program to Covid. Through a handbell Facebook page, we were able to connect with a music student at CNU to join the Hilton Ringers. Welcome Jonathan Martin. Jen Knies also joined us this fall.

Lois was able to return to Montreat for the Music and Worship conference. There were many wonderful classes as always, but this year, Lois had many opportunities to participate in worship playing flute and percussion. "Hope Lingers On" by Lissa Schneckenburger was a favorite choir anthem from the conference that is now one of choir's favorites as well.

High Notes music school continues its monthly drum circles and private lessons. Vaccines for young children did not come soon enough to be able offer group music classes yet, but we are hopeful for the future. We hope to see some more youth join us in Youth Jam as well in the coming year. All youth in 3rd - 12th grade are welcome.

Lois Reese, Director of Music

Hilton Presbyterian Preschool

Annual report for the Hilton Presbyterian Preschool for the period of July 1, 2020 through June 30, 2021

The board of directors met, virtually or in person, five times during the school year to plan and discuss preschool business, focusing on student and family needs, fiscal status, operations, and staffing. As always, the meetings were well attended. Members include: April Miller (chair), Dawn Cole (vice chair) Jennifer Reed (treasurer), Allison Hund (Church Member at Large), Jillian Balay (secretary), Sharon Rajanayakam, Elizabeth Jackson, Crystal Cyr (parent rep), and Susan Murphy (Preschool Director and advisor to the board). The board of directors is committed to supporting the purpose of the preschool in fostering a Christian environment that nurtures the student's readiness for literacy and celebrates the individual child.

Hilton Presbyterian Preschool had another wonderful year with steady enrollment, even though we had to modify to a 4-day school week due to Covid-19. With the modified schedule, staffing, student enrollment, tuition and salaries were adjusted accordingly. The changes in salary and tuition and the reduction in staff and students caused this to be a financially challenging year, but we received grant funding that offset some of these losses.

There are a few staffing changes to report. Whitney Farris, after many years of service to the preschool has decided to retire. Margaret Goggins has also decided to take a year off, with the plan to return next year, to be able to safely (due to Covid-19) spend time her new grandbaby. We also welcomed Magen Lefkowicz to the teaching staff this year.

Attached is the end of year financial statement that reports a summary of the receipt and disbursement of funds.

In closing, 2021-2022 will begin the 57th year of Hilton Presbyterian Preschool. Although the pandemic has brought new challenges, our teachers have done an amazing job to keep our children safe and the learning environment positive. This educational ministry of HPC provides a Christian foundation and love of learning for many of the children of Hilton and its surrounding communities. We are thankful to the church and session for its support and prayers for the years ahead.

Sincerely,

April Miller (Hilton Presbyterian Preschool Board Chair, 2021-2022)

2020-2021 Budget - After Class Reassignment

INCOME:

	Students	Fee	Total	Actuals	Variance	
Registration						
5 Day	17	\$65	1,105			
3 Day	16	\$65	1,040			
2 Day	8	\$65	520			
Co-op	8	\$65	520			
			3,185			
Supplies						
5 Day	17	\$100	1,700			
3 Day	16	\$85	1,360			
2 Day	8	\$80	640			
Co-op	8	\$80	640			
			4,340			
Registration + Supplies			7,525	\$ 8,915	\$ 1,390.41	Registration + Supplies
Tuition (9 month totals)						
5 Dayrv 4 Day	17	\$200	30,800			
3 Dayrv 2 Day	16	\$125	18,000			
2 Day	8	\$125	9,000			
Co-op	8	\$125	9,000			
			66,800	\$ 62,933	\$ (3,867)	Tuition
Lunch Bunch Receipts			-	\$ -	\$ -	
Tuition Remission			(1,718)	\$ (1,718)	\$ -	
Grant Funding			-	\$ 41,475	\$ 41,475	
Fundraising			-	\$ 2,508	\$ 2,508	
Interest/Dividends			-	\$ 35	\$ 35	
TOTAL INCOME			<u>72,407</u>	<u>\$ 114,117</u>	<u>\$ 41,710</u>	

EXPENSES:

Salaries	73,788	\$ 73,952	\$ (164)
Substitutes	1,200	\$ 1,080	\$ 120
Workers Comp	350	\$ 350	\$ -
Conf/Training/CPR	1,500	\$ -	\$ 1,500
Utilities	0	\$ -	\$ -
Supplies and Equipment	2,000	\$ 1,381	\$ 619
Grant Funding Supplies		\$ 8,293	\$ (8,293)
Petty Cash	800	\$ 325	\$ 465
Special Events	375	\$ 437	\$ (62)
Advertising	0	\$ -	\$ -
Misc	0	\$ 57	\$ (57)
TOTAL EXPENSES	<u>80,013</u>	<u>\$ 85,853</u>	<u>\$ (5,840)</u>
Projected Profit/Loss	<u>(7,606)</u>	<u>\$ 28,263</u>	<u>\$ 35,870</u>

2020-2021 Budget - After Class Reassignment

INCOME:

	Students	Fee	Total	Actuals	Variance	
Registration						
5 Day	17	\$85	1,105			
3 Day	16	\$85	1,040			
2 Day	8	\$65	520			
Co-op	8	\$65	520			
			3,185			
Supplies						
5 Day	17	\$100	1,700			
3 Day	16	\$85	1,360			
2 Day	8	\$80	640			
Co-op	8	\$80	640			
			4,340			
Registration + Supplies			7,525	\$ 5,915	\$ 1,399.41	Registration + Supplies
Tuition(9 month totals)						
5 Dayrv 4 Day	17	\$200	30,600			
3 Dayrv 2 Day	16	\$125	18,000			
2 Day	8	\$125	9,000			
Co-op	8	\$125	9,000			
			66,600	\$ 62,903	\$ (3,697)	Tuition
Lunch Bunch Receipts			-	\$ -	\$ -	
Tuition Remission			(1,718)	\$ (1,718)	\$ -	
Fundraising			-	\$ 2,506	\$ 2,506	
Interest/Dividends			-	\$ 35	\$ 35	
TOTAL INCOME			72,407	\$ 72,542	\$ 235	

EXPENSES:

Salaries	73,788	\$ 73,952	\$ (164)
Substitutes	1,200	\$ 1,050	\$ 120
Workers Comp	350	\$ 350	\$ -
Conf/Training/CPR	1,500	\$ -	\$ 1,500
Utilities	0	\$ -	\$ -
Supplies and Equipment	2,000	\$ 1,351	\$ 619
Petty Cash	800	\$ 305	\$ 495
Special Events	375	\$ 437	\$ (62)
Advertising	0	\$ -	\$ -
Misc	0	\$ 57	\$ (57)
TOTAL EXPENSES	80,013	\$ 77,551	\$ 2,452
Projected Profit/Loss	(7,606)	\$ (4,915)	\$ 2,687